



▶ *Hanover Marine*

Outshine your competition in the jewelry business

Developing lucrative opportunities to expand your business, capture new customers, enhance your relationship with existing ones, and build agency value and expertise—that's The Hanover's unending commitment.

Hanover Jewelers Block, part of our broad range of Marine offerings, is our latest example of focused products designed to help agents differentiate themselves. With a market opportunity topping \$71 billion in annual sales among retailers, wholesalers, manufacturers, and designers who handle precious metals and jewelry, The Hanover's Marine team is highly polished to help you capture your share of this lucrative industry.

Winning in this complex marketplace full of unique risk won't be easy. It requires depth of knowledge and flexible coverages that can be fully customized. The Hanover is behind you with a dedicated team of jewelry industry underwriting experts and superior claims service. We offer competitive pricing, plus a high level of service and support to help you understand this niche business.

Who We Target

Hanover Marine can provide dazzling industry solutions for:

- Wholesalers
- Loose Stone Dealers
- Manufacturers
- Retailers
- Designers
- Refiners
- Contractors
- Watch Dealers

Coverages for every facet

Hanover Jewelers' Block is not a cookie cutter approach. Although comprehensive in scope, it's designed for complete customization to meet a wide range of different and unique exposures experienced by today's jewelers. We've left nothing to chance in making sure your clients' coverages are complete, cost-effective, and convenient.

Among the choices of coverages are:

- Owned jewelry stock
- Stock owned by others
- Stock off your premises in the custody of other jewelry dealers
- Shipping coverages
- Traveling with jewelry stock
- Appraisal Liability Coverage
- Employee Dishonesty
- Workmanship



Let's engage in building business together

No insurer knows more about, or has more to offer this industry than The Hanover. Contact us today to get started in building a prosperous program for jewelers.

We have been writing this business for over 35 years and know this industry inside and out. We're here to help you shine with your customers. We'll even accompany you on client meetings where we can provide expert advice and consultation.

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Why The Hanover?

The Hanover is a leading property and casualty insurance company dedicated to achieving world-class performance. Our commitment is to deliver the products, services, and technology offered by the best national companies with the responsiveness, market focus, and local decision making of the best regional companies. This powerful combination has been a proven success since our founding in 1852, and all insurance company subsidiaries are rated "A" (Excellent) by A. M. Best Company.

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