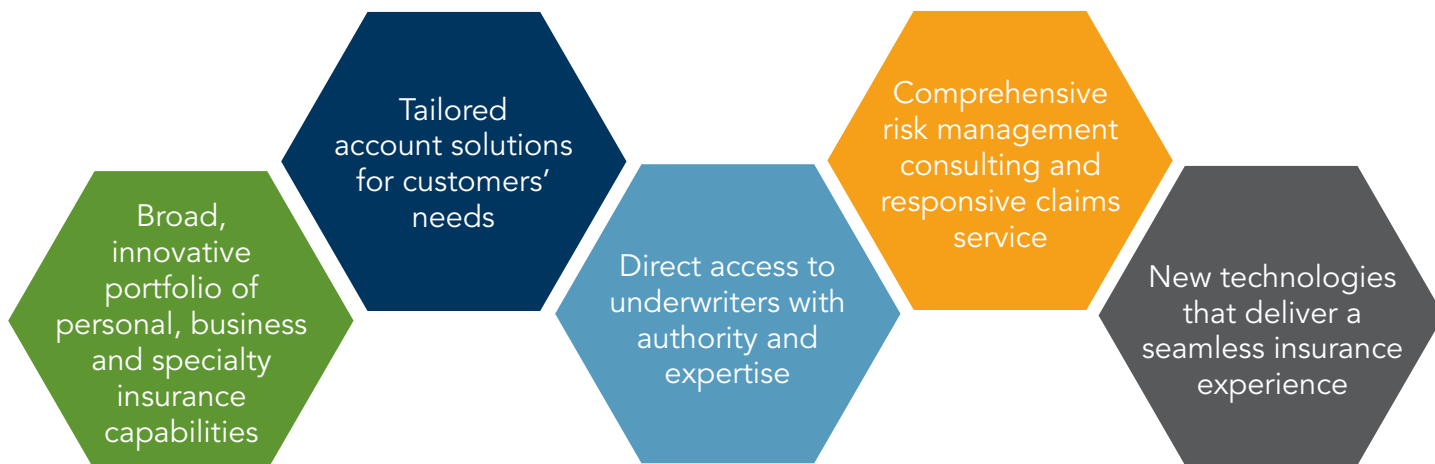


A COMPANY ON THE MOVE



Introducing new coverages, entering new markets and expanding our appetite to offer even more solutions

BUSINESS

- 500+ small commercial classes
- Solutions for mid-size companies in 12 core industries and dozens of sub-industries within them
- Auto
- Business owner's policy
- Commercial package policy
- International
- Umbrella
- Workers' compensation

SPECIALTY

- Cyber
- Excess and surplus
- Healthcare
- Industrial property
- Management liability
- Marine
- Professional liability
- Programs
- Surety
- Technology and life sciences

PERSONAL

- Auto
- Dwelling fire
- Home
- Scheduled valuables
- Umbrella
- Watercraft

TRACK RECORD OF STRONG PERFORMANCE

\$5.18B
in total revenues

"A"
ratings from A.M. Best,
S&P and Moody's

1 of **40**
oldest member
companies on the
New York Stock Exchange

A 2018
Forbes America's Best
Mid-size Employer

Our company at a glance

Every claim—no matter how big or small—is important to us. We give our policyholders peace of mind that we will be there for them when something bad happens and every step along the way until their lives and businesses are restored.

2,000,000

individuals and businesses
insured

4,800

dedicated, locally-based
professionals

165+

years of delivering
on our promises

84%

of employees donate to charities
through company programs

2,100

of the finest independent agents
in the U.S. partner with us

Source: The Hanover Insurance Group

Helping to provide peace of mind

93%

of claimants
would recommend
us to a friend

92%

of claimants say
their settlement
was fair and
accurate

A+

Better Business
Bureau rating

4 star

Clearsurance
rating

Selective distribution strategy exclusively focused on independent agents

One of the
most respected
franchises in the
independent
agency space

Providing deep
expertise, with a
focus on offering
value, tailored
coverages and a
differentiated
experience

Harnessing
the power of
data to drive
profitable agency
performance

The
Hanover
Insurance Group®

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