



## ▶ Hanover Risk Solutions—Partners in Safety

At The Hanover, our Risk Solutions experts are on hand to help businesses mitigate risk with a broad range of solutions. And we know that sometimes, business owners need a solution that doesn't come from an insurance company.

To cover that gap, we've negotiated with an array of providers to help address safety and security needs at low or no-cost, and sometimes, reduce deductibles in the process.

Our Risk Solutions Partner, **Coaching Systems**, provides a discount on The Coaching Series® to our valued Hanover policyholders.

### Coaching Systems

Coaching Systems' Coaching Series® suite of driver safety training programs offers cost-effective, classroom-based training to help reduce accidents and control the losses that impact insurance premiums.

Courses are designed for operators of specialty vehicles such as school buses, 15-passenger vans, lift trucks, back hoes, snow plows, emergency vehicles, trucks (18-wheel, straight, pick-up, utility, tow, beverage, ready-mix concrete) and more.

#### **Coaching Systems programs provide:**

- DVDs
- Leader guides
- Student workbooks
- Tests
- Additional workbooks (may be purchased separately)

*continued* ▶



## Become a Hanover Policyholder

Our Hanover customers enjoy access to our Risk Solutions Partner Services, as well as our comprehensive safety information, available 24/7 on our website. Contact your Hanover Agent for more information.

Hanover's Risk Solutions Partners offer a broad range of services to our policyholders, including:

- Active Shooter Training
- Alarm System Testing and Maintenance
- Alcoholic Beverage Server and Sales Training
- Automatic Sprinkler Testing and Maintenance
- Background Checks
- Concussion Management
- Disaster & Recovery Planning
- Driver Monitoring and Training
- Equipment Theft Prevention & Recovery
- Industry-Specific Training Resources
- Risk Management Information for Loss Control Professionals

### Why The Hanover?

The Hanover is a leading property and casualty insurance company dedicated to achieving world-class performance. Our commitment is to deliver the products, services, and technology offered by the best national companies with the responsiveness, market focus, and local decision making of the best regional companies. This powerful combination has been a proven success since our founding in 1852, and all insurance company subsidiaries are rated "A" (Excellent) by A.M. Best Company.

The  
**Hanover**  
Insurance Group®

The Hanover Insurance Company  
440 Lincoln Street, Worcester, MA 01653

hanover.com

The recommendation(s), advice and contents of this material are provided for informational purposes only and do not purport to address every possible legal obligation, hazard, code violation, loss potential or exception to good practice. The Hanover Insurance Company and its affiliates and subsidiaries ("The Hanover") specifically disclaim any warranty or representation that acceptance of any recommendations or advice contained herein will make any premises, property or operation safe or in compliance with any law or regulation. Under no circumstances should this material or your acceptance of any recommendations or advice contained herein be construed as establishing the existence or availability of any insurance coverage with The Hanover. By providing this information to you, The Hanover does not assume (and specifically disclaims) any duty, undertaking or responsibility to you. The decision to accept or implement any recommendation(s) or advice contained in this material must be made by you.

©2016 The Hanover Insurance Group, Inc. All Rights Reserved.