



▶ Hanover Risk Solutions—Partners in Safety

At The Hanover, our Risk Solutions experts are on hand to help businesses mitigate risk with a broad range of solutions. And we know that sometimes, business owners need a solution that doesn't come from an insurance company.

To cover that gap, we've negotiated with an array of providers to help address safety and security needs at low or no-cost, and sometimes, reduce deductibles in the process.

Our Risk Solutions Partner, **Comprehensive Loss Management Inc. (CLMI)**, allows Hanover customers to purchase any of their DVD titles online at a discount.

Comprehensive Loss Management Inc. Safety Training

Since 1984, CLMI has been known as a trusted source for high-quality safety training. CLMI is your one-stop source for training your employees, covering topics from HR training to OSHA compliance.

CLMI's Blueprints for Safety® programs offers a "blueprint" that can be followed step-by-step to develop, implement and evaluate a comprehensive safety or ergonomics program in compliance with OSHA standards.

Comprehensive Loss Management Inc. provides:

- Complete instructions
- A written program
- Complete set of training materials
- DVD/videos
- Online safety training
- Streaming video with content on demand
- Supervisor training

continued ▶



Become a Hanover Policyholder

Our Hanover customers enjoy access to our Risk Solutions Partner Services, as well as our comprehensive safety information, available 24/7 on our website. Contact your Hanover Agent for more information.

Hanover's Risk Solutions Partners offer a broad range of services to our policyholders, including:

- Active Shooter Training
- Alarm System Testing and Maintenance
- Alcoholic Beverage Server and Sales Training
- Automatic Sprinkler Testing and Maintenance
- Background Checks
- Concussion Management
- Disaster & Recovery Planning
- Driver Monitoring and Training
- Equipment Theft Prevention & Recovery
- Industry-Specific Training Resources
- Risk Management Information for Loss Control Professionals

Why The Hanover?

The Hanover is a leading property and casualty insurance company dedicated to achieving world-class performance. Our commitment is to deliver the products, services, and technology offered by the best national companies with the responsiveness, market focus, and local decision making of the best regional companies. This powerful combination has been a proven success since our founding in 1852, and all insurance company subsidiaries are rated "A" (Excellent) by A.M. Best Company.

The
Hanover
Insurance Group®

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